

WHO WE ARE

Excelsior HealthCare Group is an evidence based, outcomes-driven, healthcare management consulting firm specializing in achieving measurable and sustainable results by focusing on execution and speed of improving organizational performance by engaging and aligning key stakeholders.

Excelsior HealthCare Group has deep roots in the healthcare industry with extensive 'boots on-the-ground' experience to better understand and tackle the challenges leaders are facing. Effective execution is the hard side of sustainable change, which is why it's 80% of our team's focus.



TRANSFORM

FUNCTIONAL CAPABILITIES

- Change Leadership
- Transition to Value-Base Care
- Strategic Planning and Readiness

CORE DELIVERABLES

- Needs Assessment
- Stakeholder Analysis
- Growth Readiness Assessment
- Population Health Assessment
- Physician Alignment Survey
- Quality Program Assessment

EXECUTE

FUNCTIONAL CAPABILITIES

- Operations and Financial Performance Improvement
- Clinical and Business Workflow Reengineering
- Business Case Analysis and Development
- Project Integration and Program Management

CORE DELIVERABLES

- 100-Day Hospital Turnaround
- Labor and Non-Labor Productivity Assessment
- Clinical Operations Improvement
- Quality and Performance Improvement
- Service Line Portfolio Analysis and Rationalization
- Revenue Cycle Management
- Supply Chain Management
- Targeted Growth Plan
- Rapid Cycle Testing
- Quality Program Implementation
- Population Health and Care Management Infrastructure Implementatio

SUSTAIN

FUNCTIONAL CAPABILITIES

- Leadership Development and Training for Accountability
- Continuous Measurement, Monitoring, and Management
- Physician Engagement and Alignment

CORE DELIVERABLES

- Data Analytics and Governance
- Integrated Performance Measurement Dashboard Development
- Instructional Design and Curriculum Development
- 360 Assessment
- Incentive Compensation Modelling
- Continuity Plan
- Leadership Coaching
- Management System

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